Fully funded Microsoft 365 Acceleration workshops

WHAT CAN WE DO FOR YOU?

Every workshop can be tailored to your organisation's situation and include an assessment and/or training, based on identified needs and objectives. At the end of a workshop, you will have improved insights into your opportunities and risk, with recommendations and a roadmap of actionable next steps.

These high-quality workshops led by our expert certified architects and consultants which will help you get value for your Microsoft 365 investment:

Full details of your workshops, including what each will address, how they will be delivered and what your organisation will gain from your invested, follows in this document.

Security Workshops

1. Defend against Threats with SIEM plus XDR
2. Executive Order 14028
3. Microsoft Sentinel
4. Protect & Govern Sensitive Data
5. Secure Identities and Access
6. Secure Multi-cloud Environments
7. Mitigate Compliance & Privacy Risks

Modern Workspace workshops

1. Modernize Communication
2. Hybrid Meetings and Rooms
3. Collaborative Apps
4. Microsoft 365 Digital Workforce
5. Endpoint Management
6. Enable Frontline Workers
7. Microsoft Viva & Insights
8. Next Gen Windows

WHY FITTS?

FITTS has been handpicked by Microsoft as a training partner and these high-quality workshops are led by our expert certified architects and consultants. As a leading UK Gold Partner, holding four gold and six silver competencies across the Microsoft 365 and Azure solution stack, we have extensive experience in helping organisations access exclusive resources including, training, workshops, assessments and funding.

Most recently, we also helped a 2,000-seat bank move from on-premise to Microsoft 365 E5, securely in 3 months.

WHAT OUR CUSTOMERS HAVE TO SAY

*   **I&M Bank – IT Manager:** "5 stars – These workshops and the quality of advice and technical proof of concepts we have been provided has been invaluable to our transformation".
*   **Twiga Foods – Head of Security:** "5 stars – we love these, when can we have more workshops from FITTS?"

What we are also really proud of is, over the last 5 years, we have achieved 100% customer retention = ***Happy customers.***

Microsoft

Discover risks from dark data and learn how to address them

Protect & Govern Sensitive Data Workshop

Partner-led workshop highlights

Understand the hidden compliance risks of dark data

Assess your organization's dark data risks with Data Risk Check

Assess your environment against key data protection standards and regulations.

Receive an analysis and report on findings and associated risks

Learn about tools and services that can mitigate risks

Explore recommendations and next steps

80% of corporate data is "dark" – it's not classified, protected or governed.[1]

Not long ago, managing data just meant dealing with documents and emails. Pervasive digital technology and the rapid shift to remote work have greatly expanded the information universe. Much of that data becomes stale or unused immediately after creation and contains information that could impose a compliance risk.

Address compliance risks head on

Protecting information—wherever it goes—is critical to ensuring trust and meeting compliance requirements. But first, you need to know what data you have, where it is, how it's being used, and compliance risks that may exist.

The **Protect & Govern Sensitive Data Workshop** gives you the insights you need to better discover, protect, and govern your corporate data.

As your business-critical data expands and your workforce shifts to remote work, having an integrated approach to mitigating and controlling privacy and regulatory risks is more important than ever.

By attending this workshop, our experts will work with you to:

Document your compliance objectives and strategy including compliant Teams deployment and use	Show how to understand, mitigate, and protect against potential privacy and regulatory risks from dark data	Demonstrate ways to accelerate your compliance journey with the latest Microsoft technologies	Provide actionable next steps based on your needs and objectives

Protect & Govern Sensitive Data Workshop

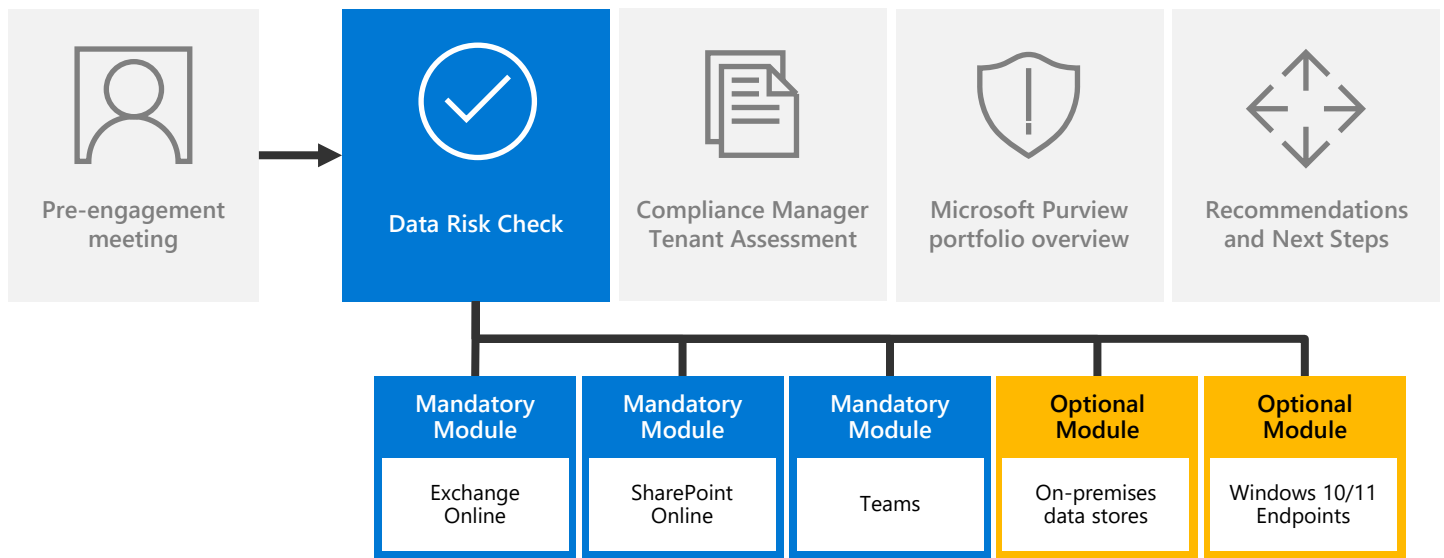| Pre-engagement meeting	Data Risk Check	Compliance Manager Tenant Assessment	Microsoft Purview portfolio overview	Recommendations and Next Steps

[1] IBM. Future of Cognitive Computing. November 2015

The Data Risk Check is the core activity of the Protect & Govern Sensitive Data workshop. The activity is spread out over several weeks to allow time to run on top of your cloud infrastructure and surface privacy and regulatory risks in organizational data. Data Risk Check leverages automated Microsoft Purview tools and services to discover data stored in the Microsoft Cloud and identify potential problem areas.

The automated discovery process will analyze your existing data for:

- Sensitive information and intellectual property
- Unused or "stale" data
- Risky or suspicious activities

The Data Risk Check, in its core, will identify privacy and regulatory risks in Exchange Online, SharePoint Online, OneDrive for Business and Teams, and can be extended with optional modules to scan on-premises data repositories and Windows 10/11 Endpoints.

Pre-engagement meeting	Data Risk Check	Compliance Manager Tenant Assessment	Microsoft Purview portfolio overview	Recommendations and Next Steps

Mandatory Module	Mandatory Module	Mandatory Module	Optional Module	Optional Module
Exchange Online	SharePoint Online	Teams	On-premises data stores	Windows 10/11 Endpoints

What to expect

By the end of this workshop, experts in Microsoft compliance will provide you with a:

- Data Risk Check report that includes findings and insights from the automated discovery process
- A list of recommendations and actionable next steps that will help mitigate the identified privacy and regulatory risks
- Clear look into Microsoft's approach to mitigating and controlling privacy and regulatory risks.

- Compliance Manager Tenant Assessment report with suggestions and top key improvement actions.
- Set of long-term recommendations on your compliance strategy, with key initiatives and tactical next steps

Microsoft

Intelligently identify insider risks.

Mitigate Compliance & Privacy Risks Workshop

Partner-led workshop highlights

- Uncover hidden insider and privacy risks in your environment
- Monitor user behavior and communications for risky behavior
- Assess your environment against key data protection standards
- Receive an analysis and report on findings and associated risks
- Learn about tools and services that can mitigate risks
- Explore recommendations and next steps

93% of organizations are concerned about insider risks.[1]

For the majority of organizations, external cybersecurity risks have been top of mind for many years. But these organizations are now considering the risks posed by trusted insiders as an equal or even bigger threat. Organizations are beginning to recognize the importance of establishing controls that enable them to quickly identify and manage insider risks.

Intelligently investigate and take action on insider and privacy risks

Detect, investigate, and act on malicious and inadvertent activities in your organization is critical to ensuring trust, creating a safe workplace and protecting company assets and employee and customer privacy.

The Mitigate Compliance & Privacy Risks Workshop gives you the insights you need to understand insider and privacy risks in your organization.

As your business-critical data expands and your workforce shifts to remote work, having an integrated approach that can help quickly identify, triage, and act on risky insider user activity is more important than ever.

By attending this workshop, our experts will work with you to:

Document your objectives and strategy around insider and privacy risks.	Show how to detect investigate and take action on insider and privacy risks.	Demonstrate ways to accelerate your compliance journey with the latest Microsoft technologies	Provide actionable next steps based on your needs and objectives

Manage and Investigate Risk Workshop

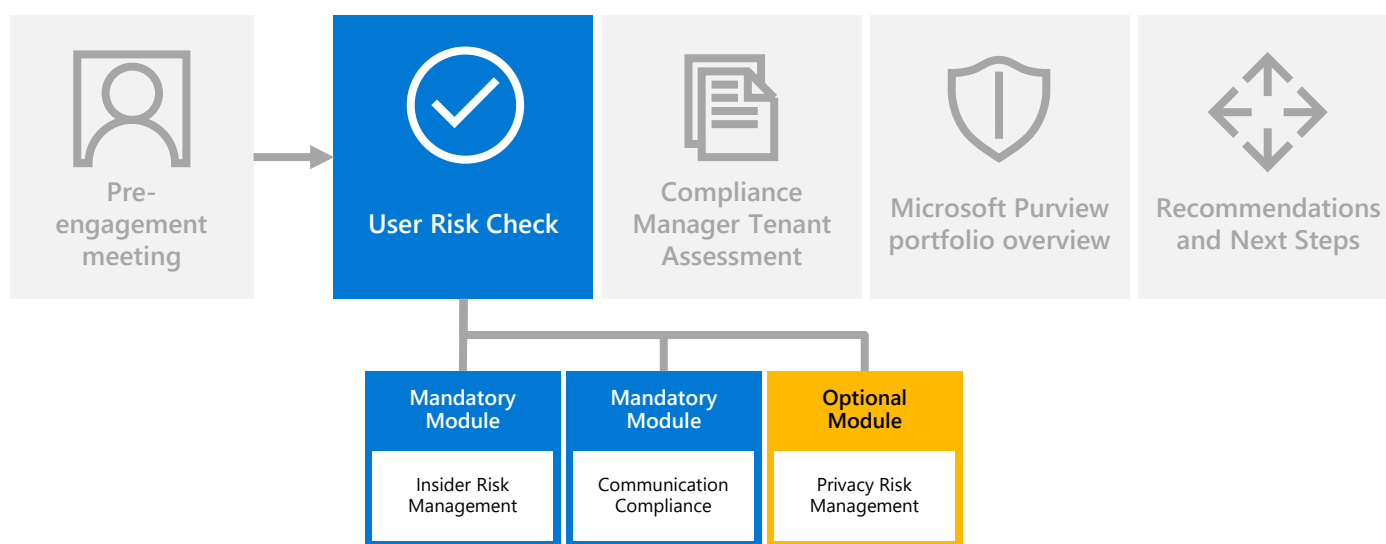| Pre-engagement meeting	→	User Risk Check	Compliance Manager Tenant Assessment	Microsoft Purview portfolio overview	Recommendations and Next Steps

User Risk Check uncovers risks that might be harmful to your organization

The User Risk Check is the core activity of the Mitigate Compliance & Privacy Risks Workshop. The activity is spread out over several weeks to allow time to run on top of your cloud infrastructure and discover and identify insider and privacy risks in your organization. User Risk Check leverages automated Microsoft 365 tools and services to monitor user behavior and communication to discover inadvertent or malicious behavior that can impose risk to your organization.

The automated discovery process will monitor user behavior and communication for:

- Data leaks, accidental oversharing or malicious intent
- Data Theft by departing employees
- Inappropriate text in corporate communication
- Sensitive information
- Conflict of interest

- Data overexposure
- Cross border data transfers

Pre-engagement meeting	User Risk Check	Compliance Manager Tenant Assessment	Microsoft Purview portfolio overview	Recommendations and Next Steps

Mandatory Module	Mandatory Module	Optional Module
Insider Risk Management	Communication Compliance	Privacy Risk Management

What to expect

By the end of this workshop, experts in Microsoft compliance will provide you with a:

- User Risk Check report that includes findings and insights from the automated discovery process
- A list of recommendations and actionable next steps that will help mitigate the identified risks
- Clear look into Microsoft's approach to mitigating and controlling insider and regulatory risks.

- Compliance Manager Tenant Assessment report with suggestions and top key improvement actions.
- Set of long-term recommendations on your compliance strategy, with key initiatives and tactical next steps

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Microsoft Security

Secure Multi-Cloud Environments Workshop

Get a customized threat & vulnerability analysis of your hybrid and multi-cloud environment and learn how to build a more robust cloud security system.

Workshop highlights

Discover threats and vulnerabilities in your hybrid environment

Learn how to prioritize and mitigate potential threats to your servers and services.

Understand what can be done to reduce the attack surface area for hybrid workloads.

Learn about benefits and capabilities of Microsoft Defender for Cloud and Azure Network Security.

Develop defined next steps based on your needs and objectives.

Do you have a good understanding of security vulnerabilities in your hybrid and multi-cloud environment including VMs, databases, Azure storage and more? Are you aware of the number of suspected authentication activities across your multi-cloud environment? In short, are you confident about the cloud security posture of your organization?

Improve your cloud security posture with a Secure Multi-Cloud Environments Workshop

As the use of cloud services continues to grow, cyber risks and threats continue to evolve. Get help achieving your hybrid and multi-cloud security objectives—and identify current and real threats—by scheduling a Secure Multi-Cloud Environments Workshop.

We can help you develop a strategic plan customized for your organization and based on the recommendations of Microsoft experts in security. You'll gain visibility into immediate threats and vulnerabilities across Azure, on-premises and multi-cloud environments, plus clarity and support on how to improve your security posture for the long term.

Why you should attend

Given the volume and complexity of identities, data, apps, endpoints, and infrastructure, it's essential to learn how secure your organization is right now, and how to mitigate and protect against threats moving forward. By attending this workshop, you can:

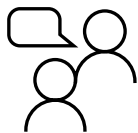| Identify current, security threats and vulnerabilities in your hybrid and multi-cloud environment	Walk away with actionable next steps based on your specific needs and objectives	Document your security priorities and needs for the benefit of key stakeholders	Better understand how to accelerate your security journey using the latest tools

What to expect:

During this workshop, we'll partner with you to strengthen your organization's approach to hybrid clous security. We'll help you better understand how to prioritize and mitigate potential attacks:

- **Analyze** your requirements and priorities for a hybrid cloud security detection and response solution.

- **Define Scope** & deploy Microsoft Defender for Cloud in the production environment, onboarding servers and other selected services.

- **Explore** Azure Network Security capabilities and experience selected Azure Network Security products in a demonstration environment.

- **Discover** existing hybrid workload vulnerabilities and learn how to reduce the attack surface area.

- **Discover** threats to the included hybrid workloads and demonstrate how to investigate and respond to threats.

- **Recommend** next steps on proceeding with a production deployment of Microsoft Defender for Cloud and Azure Network Security.
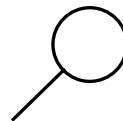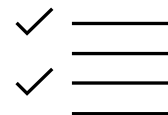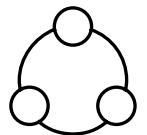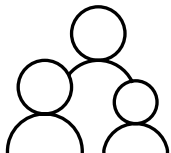
Pre-Engagement Call	Kick-off Meeting	Data Collection	Threat Exploration	Results Presentation	Engagement Decommissioning

Suggested Attendees

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Data Protection Officer

- Data Governance Officer
- IT Security, IT Compliance, and/or IT Operations
- Data Governance

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Microsoft

Manage and protect your devices, your apps, and your users

Endpoint Management Workshop

Workshop highlights

Improve your Microsoft Secure Score with Microsoft Endpoint Manager

Learn how to build management policies that protect your users, company data, and devices

Gain insights about your users' endpoints and their compliance with your IT policies

Determine the best way to give your users access to the apps they need on the devices of their choosing

"Modern device management encompasses a wide range of areas including user protection, adding/removing devices, managed applications, end user support, and rolling out new capabilities."

—Forrester 2020 Microsoft 365 Enterprise Total Economic Impact Study

How are you managing your mobile devices, laptops, and other user endpoints? Do you know if your user's devices are compliant with your IT policies?

Enable users to be productive, on any device, without compromising IT security

Today's users are looking for more ways to remain productive while working on any device. 95% of organizations allow personal devices in the workspace. All these devices add additional risks, when you consider that 70 million smartphones are lost every year.

With users asking for more ways to work the way that they want, this workshop will show you how to manage both company-owned and user-chosen devices in the cloud.

Why you should attend

Experience the power of modern device management within your own environment.

This workshop will show you how to leverage intelligent security, risk-based controls, zero-touch provisioning, advanced analytics, and deep integration to the Microsoft products you already use. By attending, you can:

Learn how to improve your management capabilities with Microsoft Endpoint Manager.

Discover and protect your endpoints by enforcing policies and deploying security tools.

Secure your users' identities with multi-factor authentication and conditional access from any device.

Enable your users to be productive with the applications they need, on the devices they want.

A commissioned study conducted by Forrester Consulting™ on behalf of Microsoft, June 2020

What to expect

Get an executive deep dive into remote deployment, management, and the security of corporate and BYOD devices in your organization. Our goal is to show you the best ways to manage endpoints at the enterprise level. We'll provide you with the ability to protect your authorized users' identities so you can authenticate credentials and manage access while still giving users the freedom to collaborate with others.

We'll work with you to:

- Learn how to improve your management capabilities with Microsoft Endpoint Manager
- Discover and protect your endpoints by enforcing policies and deploying security tools

- Secure your identities with multi-factor authentication and conditional access from any device
- Enable your users to be productive with the applications they need, on the devices they want

We'll customize the workshop based on your organization's needs

Engagement set up

- **Microsoft Endpoint Manager**
- **Baseline security**
- **Device config and management**

Design and planning

Customer value conversation

Discovery session for endpoints

Key results, recommendations and next steps

Suggested Attendees

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Endpoint & Device Management owners/decision makers

- Application business owners
- IT Security
- IT Operations
- Security Architect
- Security Engineers

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Microsoft 365 Digital Workforce Workshop

Empower your people to be productive and secure from anywhere

Workshop highlights

Evaluate your secure work from anywhere options and business implications

The goal is to envision and enable the scenarios that are relevant to you

Two-day workshop leaves you with a concrete deployment plan, timelines, and next actions

Productivity and teamwork are fundamental to build resilience for your people, teams, and organization.

Learn how to empower people to be more productive and secure as they adapt to new ways of working with Microsoft 365.

With this two-day workshop, we'll show you how you can use Microsoft technologies to:

- Provide meeting and collaboration experiences to connect teams remotely and onsite.
- Secure your business with technology you can trust.
- Consolidate to one cost-effective solution to simplify IT management and reduce spending.

Why you should attend

We'll discuss the scenarios available with Microsoft 365 to enable secure work from anywhere.

We'll evaluate your options and leave you with a concrete deployment plan and next steps.

This two-day workshop is focused on identifying secure work from anywhere scenarios that align to your business needs and address the following:

01

Envision secure work from anywhere

Understand the customer objectives and envision your priority scenarios.

02

Implementation planning

Develop a plan to implement Microsoft Teams and foundational security for users, devices, apps, and data.

03

Activation and adoption planning

Define a plan including risks and mitigations for a successful deployment and adoption.

What to expect

Teamwork and collaboration are fundamental to build resilience for your people, teams, and organization.

Our goal is to empower people to be productive and secure as they adapt to new ways of working with Microsoft 365.

We'll work with you to:

- Understand your secure work from anywhere goals and objectives.
- Envision priority scenarios with a customer immersion experience.
- Define existing and desired work from anywhere scenarios.
- Identify potential blockers and challenges.
- Engage in an environmental and workload analysis.

- Provide a list of actionable recommendations to implement hybrid identity, Microsoft Teams, and security.
- Develop a joint action plan based key results, recommendations, and next steps.
- Provide a Microsoft Teams and Security Adoption kit, including end user training, workload introductions, and support resources.

We'll customize the workshop based on your organization's needs

Engagement set up

Objectives and scenarios

Customer immersion experience

Deployment and adoption planning

Key results, recommendations, and next steps

Suggested Attendees

The workshop is intended for decision-makers, but you will know your organisation best – feel free to invite who you see fit :

- C-Suite business decision makers
- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)

- IT security
- IT compliance
- Data governance
- IT operations

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Showcase modern calling capabilities and
build a plan to deploy and adopt Microsoft Teams Phone

Modernize Communications Workshop

Calling with Microsoft Teams Phone

Now more than ever, businesses need a modern voice solution and phone system capabilities that combines unified communication and teamwork. Microsoft Teams Phone provides the features organizations need to deliver seamless, collaborative experiences for employees, business partners, and customers. Because implementation of calling solutions can be complex and involves network remediation, Microsoft 365 service deployment, telephone number provisioning/porting, and device deployment, customers need partners with this highly specialized skillset.

Modernize Communications Workshop

Introducing the Modernize Communications Workshop – a modular engagement to experience the vision for Microsoft Teams Phone and advanced communication scenarios. This workshop is designed to guide you through the process of a simplified enterprise voice solution with reliable, high-quality, integrated calling. Through 'Art of the Possible' demonstrations, use-case design, and deep-dive planning you will obtain actionable recommendations to deploy and adopt Microsoft Teams phone.

Assess

Gather information on current environment and practices for calling

Art of the Possible

Showcase modern calling capabilities powered by Microsoft Teams Phone

Build the Plan

Build the plan for how to deploy and adopt Microsoft Teams Phone

Workshop deliverables

- An evaluation of your current telephony and PBX needs
- Environmental and workload analysis, including existing infrastructure and telephony state
- Demonstration of the end-to-end Microsoft Teams calling experience to showcase Microsoft Teams Phone as your telephony solution

- Direction on how to transition various user profiles into a modern collaboration and communication environment
- Showcase the rich portfolio of third-party applications and devices that can complement the Microsoft Teams Phone experience
- Customized, actionable recommendations you can follow to enable and adopt Microsoft Teams Phone

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Microsoft

Hybrid Meetings and Rooms Workshop

Extreme flexibility and hybrid work define the post-pandemic workplace.

This new era of hybrid work isn't as simple as combining the old reality of the workplace with the new reality of remote work. Hybrid Meetings builds on the new wave of digital transformation and cloud power, and drives new ways to work and be together, to coordinate and collaborate, and to build a modern workplace that is as flexible and adaptive as possible - one that produces both happier people and better projects.

Work continues to evolve, and business leaders are looking for a new operating model, defined by flexibility. To succeed, organizations need to focus on three things: putting the right policies in place, reconfiguring physical spaces, and using technology to put it all together.

Technology is the binding factor to create inclusive meeting and collaboration experiences using Teams meetings, Microsoft Teams Rooms, and devices.

The Hybrid Meetings and Rooms Workshop is a modular engagement to help define your business priorities and scenarios that drive hybrid meetings. This workshop is designed to showcase hybrid meetings through 'art of the possible' immersive experiences, use case design, and deep dive planning. At the end of the workshop, you can expect actionable recommendations to deploy and adopt Microsoft Teams Rooms and hybrid meetings.

Assess	Art of the Possible	Build the Plan
Gather information on current environment, spaces, and meeting practices	**Showcase Microsoft Teams Rooms and hybrid meeting experiences**	**Build the strategy and roadmap for deployment of Microsoft Teams Rooms and hybrid meetings**

Workshop outcomes

An evaluation of your current meetings, spaces and meeting rooms capabilities

Art of the Possible immersion experience to showcase Teams Rooms and hybrid meetings

Direction on how to transform to Microsoft Teams Rooms and hybrid meetings across your entire organization

Customized report with actionable recommendations to ensure your organization can meet seamlessly and share information securely in a hybrid meetings environment

*"3 ways to meet new hybrid expectations with Microsoft Teams and Microsoft 365"

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